



**TCO
Management
Solutions**

**All I Care About Is Reducing Total Cost of Ownership.
Can You Do It?**

Breathe New Life Into Your Annual IT Budget With SyAM Software

The Business Issues

The initial sale price of computer systems has decreased substantially. SMBs can now afford to equip all their employees with computers, improving productivity, profitability, and competitiveness?

What many SMBs have discovered, however, is that the initial sale price of systems is not equal to Total Cost Of Ownership. Smart SMBs are realizing that TCO is a reflection of five factors:

- Initial sale price
- Ongoing maintenance
- Power consumption,
- IT staff salaries
- Travel costs to support systems

SyAM Software's Solution

While we cannot control the initial price of systems, we do help reduce costs in these areas:

- We reduce maintenance costs by proactively alerting administrators to issues before they create outages and expensive repairs.
- We reduce energy costs by automating energy policies that require no human intervention.
- We reduce the cost of IT salaries by empowering fewer administrators to remotely manage more systems with fewer desk-side trips.

SyAM Software is helping firms of all sizes increase profits and competitive advantage.

SyAM Software™

How Do We Reduce Your TCO?

Staff Salaries

Without SyAM Software

3 admins at 80k per year per person managing 200 PCs

Cost per PC \$1,200

With SyAM Software

2 admins at 80k per year per person managing 200 PCs

Cost per PC \$800

Total Savings \$80,000

Power Management

Without SyAM Software

Number of PCs 200

Energy Rate (per kWh) \$0.14

Average Wattage 200

Weekday Hours On 24

Weekend Hours On 24

Annual kWh Used 350,400

Annual Cost \$49,056

With SyAM Software

Daily Hours On 14

Weekend Hours On 0

Annual kWh Used 146,160

Annual Cost \$20,594

Total Savings \$28,462

Maintenance Costs

Without SyAM Software

50 PCs per year require \$170 in repairs

Cost \$8,500

With SyAM Software

25 PCs per year require \$100 in repairs

Cost \$2,500

Total Savings \$6,000

TOTAL ANNUAL SAVINGS - \$114,462

TCO Management Is Just The Beginning.

Remote Management

One of the biggest costs of IT is staff salaries. One of the biggest drains on staff is the time it takes to properly diagnose root causes of problems. Multiple desk side visits to diagnose problems, fix problems, and test systems eats into the productivity of administrators.

SyAM Software addresses this issue with our remote management capabilities. Our software allows administrators to drill down and quickly diagnose root causes of problems remotely. With our IPMI/AMT capabilities, administrators can take over a system remotely and fix many problems without leaving their desk. This has been proven to reduce desk-side visits by up to 85%.

Asset Management

Organizations typically struggle with three main asset management issues:

- What do we have?
- Where is it?
- What software is on it?

The challenge today is that it can often take an army of people manually tracking systems to answer these questions.

SyAM Software addresses this issue by providing dynamic asset discovery capabilities. Our software continually tells you what you have, what's on it, and whether or not it's on the network, how healthy it is and whether or not it needs maintenance. Ongoing dynamic asset tracking can save thousands of dollars compared to manual asset tracking.

Complexity Management

Complexity is the nemesis of companies everywhere. This is especially true of IT systems. Complexity drives up costs, reduces productivity, and elongates time to solution.

Our software simplifies systems management with one easy-to-user interface across all brands of hardware. Our products are also platform independent with a common look and feel across differing operating systems.

Our Products

- System Client - Desktop
- System Client - Notebook
- System Client - Server
- System Area Manager

Our System Client products can be downloaded and used one system at a time for free. Our [System Area Manager](#) product can be downloaded and tested for free for 15 days. Thereafter, license fees are applicable. See our website for a list of resellers.

About SyAM Software

SyAM Software is a developer of systems area management solutions that help SMBs and enterprises operate more efficiently and save money.

SyAM Software™

1 Chestnut Street, Suite 3-I
Nashua, NH 03060
888 UnifyMe (864-3963)
www.syamsoftware.com

Sales Offices

North America 603-598-9575
South America +55 11 3641-3580
Europe +49 (0) 8158 905933

System Area Management Made Simple™

© Copyright 2007 SyAM Software, Inc. All rights reserved. SyAM Software and the SyAM Software design are trademarks of SyAM Software, Inc. Other brands and names are the property of their respective owners.